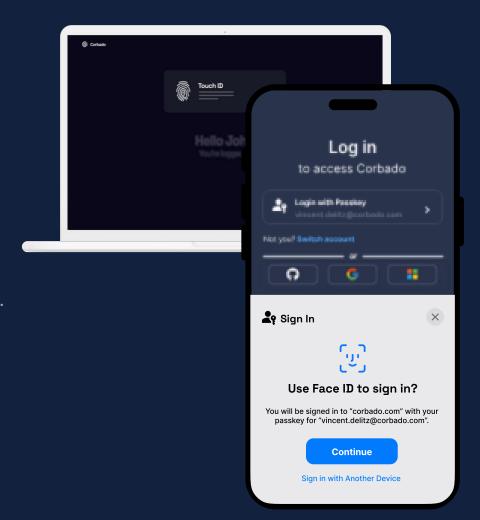




# Corbado Product Deck

We help you offer passkeys to your customers. Our Passkeys-as-a-Service plugin enables quick integration: no user migration, 10x adoption & less costs.





# **Executive Summary**





# Why now?

#### The new passwordless login standard

- ✓ Constant threat of breaches: Data breaches continue to soar and it's only a matter of time until your customers are under threat.
- ✓ Passkeys become mainstream: Passkeys have reached a major inflection point & are globally rolled out by major organizations.



# **Enterprise Approach**

### Get a customized passkey solution that suits your needs

- ✓ Seamless passkey deployment: Solve adoption challenges, integrate with IAM systems and cutting operational costs
- ✓ Five-step approach: ensures success, driving high adoption, security and reduced operational overhead.



### **Corbado Connect**

#### **Passkey platform for enterprise needs**

- ✓ Passwordless authentication journey: Get a seamless passkey layer, phased adoption without user migration, ensuring compliance and high engagement
- ✓ Enterprise-grade features: Things like analytics, fraud protection and managed rollouts help maximize adoption, cut costs and enhance security in just 4-8 weeks.



# Why Corbado

#### The passkey leader that understands you

- ✓ SMS OTP Cost Reduction: Cut SMS OTP costs by 30%-50% in the first year, reaching up to 80%-90% savings over three years.
- ✓ ROI Timeline: Strategic phased roll-out to maximize adoption across key applications, ensuring ROI within 6-12 months after full rollout.

# Agenda

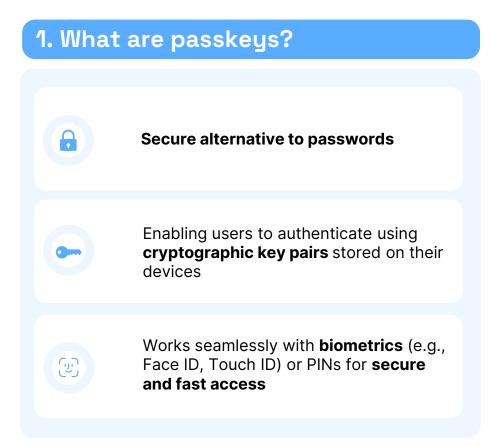


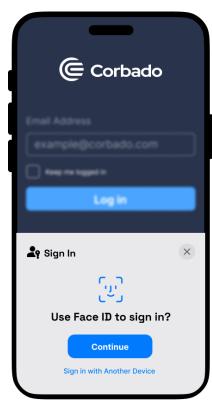
- 1. Introduction to Passkeys
- 2. Why integrate Passkeys now?
- 3. Our Approach for large Enterprises
- 4. Corbado Connect: the Enterprise Passkey Platform
- 5. Why Corbado?
- 6. Start your Passkey Journey





# Passkeys are a form of passwordless multi-factor authentication





# 2. Why are passkeys better? Security:

- - ✓ Eliminates password vulnerabilities

#### **User Experience:**

- ✓ **200**% faster and simpler login
  - ✓ Increased conversions with a 400% higher login success rate

### **Cost Savings:**

- ✓ Reduces reliance on SMS OTPs
- **▼ 80%** lower operational costs over time

# Passkeys are phishing-resistant and prevent credential-related threats



# 3. Why are passkeys secure?



#### **Phishing Resistance**

- ✓ Passkeys rely on public-key cryptography, generating a unique key pair for each service.
- ✓ The private key remains on the user's device, never exposed to the service provider, ensuring phishing resistance.



#### **No Central Password Storage**

- Service providers store only public keys, not passwords, eliminating the need for central password storage.
- ✓ Even if a provider's database is breached, attackers cannot obtain user credentials.



#### **No Password Reuse**

✓ Since passkeys are unique for each service, there's no risk of password reuse across different sites



#### **Local Authentication**

✓ Authentication is performed locally on the user's device, reducing the risk of credential interception during transmission



#### Multi-Factor-Authentication (MFA)

Passkeys can be used MFA by combining something the user has (the private key) with something the user is (biometrics).



# Passkeys are the only viable phishing-resistant MFA for consumers

# 4. How do passkeys compare against other authentication methods?

|                            | Password  | Password + SMS OTP | Password + Authenticator App TOTP | Passkeys |
|----------------------------|-----------|--------------------|-----------------------------------|----------|
| Security: Protects against |           |                    |                                   |          |
| Guessing                   | <b>×</b>  |                    |                                   |          |
| Brute-force                | ×         |                    |                                   |          |
| Credential reuse           | ×         |                    | <b>Ø</b>                          |          |
| Device theft               |           | lack               | lack                              |          |
| Phishing                   | ×         | ×                  | ×                                 |          |
| Server leaks               | $\otimes$ | ×                  | ×                                 |          |
| Man-in-the-Middle          | ×         | ×                  | ×                                 |          |
| SIM swapping               | n/a       | ×                  | n/a                               | n/a      |
| UX: Allows the user to     |           |                    |                                   |          |
| Stay on one device         |           | <u> </u>           | A                                 |          |
| Quickly login              |           | ×                  | ×                                 |          |
| Stay within app context    |           | ×                  | ×                                 | <b>Ø</b> |

0

Passkeys are the only viable authentication method for consumers to fullfill all criteria.



2. Why integrate Passkeys now?

### 2. Why integrate Passkeys now?

# Huge organizations were breached – the next breach is a matter of time

# Recent data breaches pose a significant risk worldwide



**AT&T** (July 2024)

#### **Breached Data:**

Names, phone numbers, email addresses, location

#### 110m

Customers impacted

7



**DELL** (May 2024)

#### **Breached Data:**

Names, physical addresses, order information

#### 49m

**Customers** impacted

7

# ticketmaster

Ticketmaster (May 2024)

#### **Breached Data:**

Names, email addresses, phone numbers, payment card information (including card numbers and expiration dates)

#### 560m

**Customers** impacted



### Your customers next?



#### Your organization?

Breached credentials is available on the darknet and it's **only a matter of time** until criminals will use them to log into user account via credential stuffing attacks

### x millions

Of your customers under threat



Your customers' credentials are already stolen & available on the darknet. It's only a matter of time when they are used to breach your customers' accounts.

# 2. Why integrate Passkeys now?

# Passkeys have reached a major inflection point & are globally rolled out



# What's the adoption of passkeys?

### Passkey introduction

- In 2022, Big tech (Apple, Google & Microsoft) announce support for passkeys as part of their commitment to FIDO Alliance
- Devices, operating systems & browsers get support for passkeys



2022







### **Growing adoption**

- Throughout 2023, more large, digital-first services and applications integrate passkeys
- Driven by demand for stronger and more userfriendly authentication
- This period saw significant progress in standardization and interoperability, making passkeys more accessible to a broader audience.

### Regulatory enforcement

- End of 2023 / early 2024, regulatory bodies recognize passkeys as the new standard and only way for **phishing**resistant MFA for consumers
- Essential Eight Framework, CISA and **NIST** strongly recommend passkey integration

### Widespread recognition

- By mid-2024, passkeys have become widely recognized as phishingresistant MFA
- +95% of global devices are passkey-ready
- Organizations and users benefit from enhanced security & convenience, making them the preferred choice for protecting users







AIR NEW ZEALAND





























**Telstra** 























3. Our Approach for large Enterprises

### 3. Our Approach for large Enterprises

# Corbado helps large enterprises successfully launch passkeys at scale





# Current passkey challenges



- No tested UX, leading to confusion
- Inconsistencies across devices & browsers
- Unknown edge cases and lack of user messaging

#### **Complex implementation**

- High development efforts required
- Integration challenges with existing IdPs / CIAMs
- Keeping up with WebAuthn changes

#### **ROI** uncertainty

- Increased support calls due to UX friction
- No guaranteed SMS cost savings
- Fraud and phishing threats still present

#### **Compliance & security risks**

- Regulatory uncertainty (e.g., PSD2 compliance)
- New potential security attack vectors
- Device sharing and passkey syncing concerns



# **Corbado objectives & solutions**

#### 10x higher passkey adoption

- Proven UX that drives adoption across all segments
- Optimized device & browser compatibility
- Clear user guidance to reduce confusion

#### Integration in weeks, not months

- Seamless connection to existing IdPs / CIAMs without migration
- Lightweight implementation that avoids complex setup
- Future-proofed solution that evolves with WebAuthn

#### Cut costs by up to 70%

- Eliminates SMS OTP costs, leading to immediate ROI
- Reduces support costs by minimizing login friction
- Lowers fraud and phishing risks, preventing financial loss

#### **Enterprise security & compliance**

- Fully phishing-resistant MFA solution
- Built for highly regulated industries
- Supports compliance with regulations (e.g. PSD2)





### 3. Our Approach for large Enterprises

# Five steps to ensure seamless passkey rollout & high passkey adoption



1

2

3

4

5

### 1. Define Passkey Strategy

- Align enterprise environments with multiple stakeholders, apps & compliance needs
- Define high-level roadmap, strategic goals & KPIs
- Discuss product, tech, security & compliance requirements



**Customized** passkey **strategy** 

#### 2. Develop Implementation Plan

- Set up detailed project plan & project team for passkey deployment
- Define user journeys, epics & user stories
- Review solution with security & compliance teams and regulators



Detailed **project plan & buy-in** from all teams

# 3. Corbado Customization

- Customer gets a dedicated AWS instance
- Corbado adapts its passkey enterprise platform to customer's needs
- Ensure integration
   with existing IAM
   systems, auth flows, &
   security policies



**Customized** passkey implementation

# 4. Deployment & Go-live

- Conduct thorough testing to validate customized solution according to internal testing process
- Deployment and golive of the solution
- Gradual and managed rollout by Corbado



Successful passkey launch

# 5. Managed Passkey Service

- Continuous

   optimization &
   adaptation to latest

   WebAuthn features
- Strategies to maximize adoption
- Corbado manages operations, security updates & compliance for long-term success



**High** passkey **adoption &**WebAuthn **conformity** 



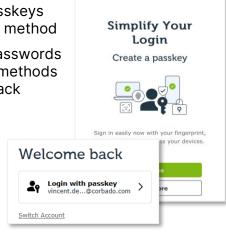
# Corbado Connect guides you on the entire passwordless journey



# Passwordless journey

#### Phase I

- Add passkeys as login method
- Keep passwords / other methods as fallback



vicroads

#### **Phase IV**

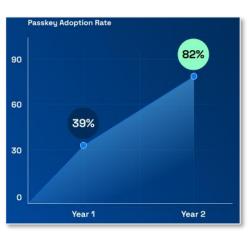
- Self-service account recovery
- Usage of liveness check and IDs





#### Phase II

- Get more users to create & use passkeys
- Passkeys as default login method
- Reach critical adoption number, e.g. 80%



#### Phase III

- Remove passwords from accounts where passkeys are used all the time
- Push users to remove passwords with confidence



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# Add a passkey layer to your IdP / CIAM without user migration



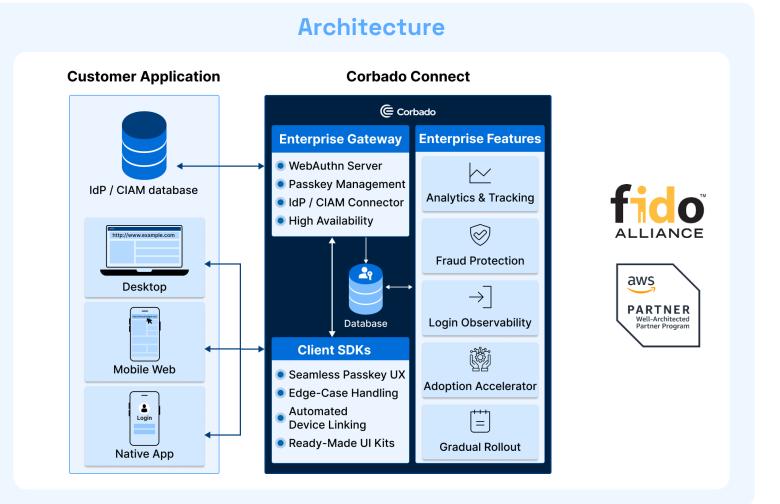
#### **Corbado Connect**

#### **What's Corbado Connect?**

- Passkey enterprise platform: Enterprise-grade
   WebAuthn server with several components
- Zero user migration: Connect to existing IdPs / CIAMs without any user data migration
- Passkey layer: Works alongside current authentication stack providing enterprise-grade passkey features
- Passkey-optimized UX: Pre-built frontend components to ensure best passkey experience

#### **Enterprise Features**

- Comprehensive analytics: Track user engagement
- Fraud protection: Prevent fraudulent login attempts
- Login observability: Monitor login events & activity
- Adoption accelerator: Optimize for higher adoption
- Riskless rollout: Gradual and managed rollout



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# Login data is passed from components to Frontend & Backend API



#### **Corbado Connect artefacts**

#### 1. Components:

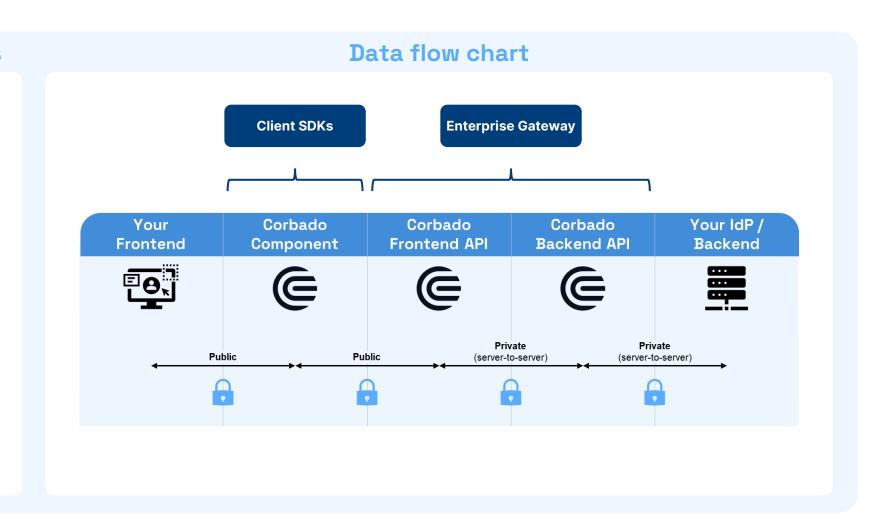
- Embedded as JavaScript in your Frontend
- Components communicate only with Corbado Frontend API

#### 2. Frontend API:

- Frontend API is a public API
- Receives calls from public clients (e.g. Corbado Component)
- Communicates securely and via private channel with Backend API

#### 3. Backend API:

- Connects securely to your IdP / Backend
- Communication only via private server-toserver calls



# Login event database is central data source for all enterprise features



### Login Observability

- Funnel analysis of authentication paths
- Allows for login path optimization





# **Adoption Accelerator**

- Data-based selection of best adoption strategy
- Promote passkeys proactively



#### **Gradual Rollout**

- Determine certain device, OS or browser (versions) for rollout
- Gradually release new features, A/B-Tests or exclude faulty versions





# Login Event Database for Process Mining

- Collects +100 process signals from frontend & backend
- Ongoing process mining on device / customer basis



# **Analytics & Tracking**

- Get detailed device & passkey data
- Understand the kind of passkey usage
- Which credential manager cause issues





#### **Fraud Protection**

- Detect suspicious logins
- Risk-based step-up authentication
- Block some login attempts entirely





# The end-to-end passkey solution for enterprises



### What's included in Corbado Connect?

#### Infrastructure

- ✓ Server
  Infrastructure:
  Reliable and
  available system to
  securely manage
  user credentials.
- ✓ Scalability: Ensure the solution scales with user growth
- ✓ Security: Proper implementation is critical to avoid vulnerabilities.

#### Backend

- ✓ Passkey Intelligence: User, device & passkey management
- ✓ Integration into
  Existing Systems:
  Build backend for smooth integration
- ✓ Cross-Device Auth: Implement support for crossdevice cases
- Passkey Delete:
   Handle passkey deletion on server
- ✓ Automatic passkey upgrades via Conditional Create

#### **Frontend**

- ✓ Check Device Compatibility: Ensure the system works across devices & browsers
- ✓ Address all applications: Web & existing apps
- ✓ Client-Side
  WebAuthn:
  Implement required
  WebAuthn API calls
- ✓ Conditional UI: Passkey autofill
- ✓ Fallbacks: Offer fallback auth
- Update & deletion of passkeys via WebAuthn Signal API

#### UX

- ✓ Passkey User Journeys: Predefined user flows
- ✓ Passkey
   messaging:
   Adjusted passkey
   messaging
- ✓ Passkey
   Management
   Settings: Enable
   users to self-manage their
   passkeys
- Promote passkey:Use upgrade popups
- ✓ **Upcoming:**Self-service recovery

# **Testing**

- ✓ Automated Testing: E2E testing and continuous monitoring of functionality including FBN
- ✓ CI/CD Integration: Integration of test suite into FBN CI/CD pipelines
- ✓ Test suite: Unit, integration, system and end-to-end tests

# **Management UI**

- Analytics and Reporting: Monitor performance and user engagement
- ✓ Feature Toggle: Add support to switch off passkeys in case of emergency
- Rollout Cockpit: No-code rollout of device types

#### General

- ✓ Maintenance: Ongoing updates and support are essential (the standard is evolving), covering edge cases, browser updates, and security patches
- ✓ Monitoring: Continuous health check and optimization of passkey system

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# Optimize large passkey deployments with the Management Console



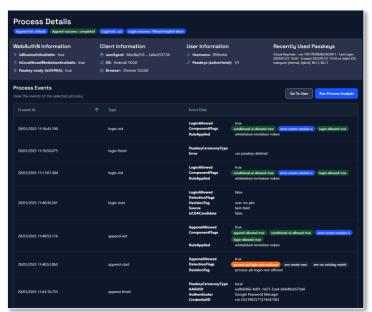
# **Management Console**

- Boost passkey adoption with customizable rules
- Optimize passkey intelligence for seamless authentication
- Debug user login issues with realtime insights
- Analyze login patterns, identify bottlenecks and use login process mining to improve UX
- Track adoption trends and quantify SMS OTP cost savings

# Example



**Funnel analysis** 



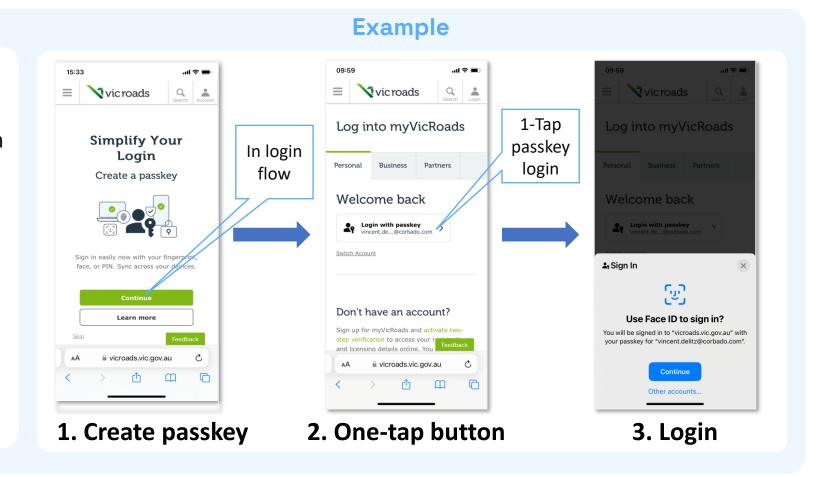
**Process search** 

# Customize pre-built frontend components to match your brand & flow



# Frontend components

- Fully customizable styling to match your brand
- Pre-configured logic & flows to avoid building from scratch
- Optimized error handling & copy designed for high passkey adoption
- Boost adoption by getting more users to create and use passkeys



# Seamless rollout & compliance with Corbado's enterprise agreement



# **Enterprise Agreement Benefits**



#### Integration & Rollout

- 4-8 weeks integration support by dedicated Corbado team
- End-user onboarding communication support
- Managed rollout with Corbado to maximize passkey adoption
- Training your staff for best user support



### **Operations**

- Full compliance with local privacy & residency laws
- High availability and disaster recovery
- Custom SLA, 24/7 support & incident management



#### Compliance

- Certifications, regulatory & 3rd-party audits: ISO & SOC2
- Audit rights to access and break-glass admin to AWS account
- Escrow agreement (proof of deployability)
- Penetration testing
- Exit strategy & data portability provisions



#### **Reporting & Control**

- Audit logs & session replay for error tracing
- Central management cockpit to steer your passkey rollout
- Comprehensive analytics & KPIs for informed decisionmaking



5. Why Corbado?

### 5. Why Corbado?

# Minimum risk. Minimum integration effort. Maximum passkey adoption.



### **Benefits of Corbado**



# I. Fully managed solution

- Nothing to worry about: managed passkey product
- ✓ End-to-end passkey implementation & maintenance
- ✓ Get latest WebAuthn updates automatically



No operational overhead. Save internal resources



# II. Highest passkey adoption

- ✓ Proven expertise in increasing passkey adoption (largest vendor-driven passkey rollout worldwide)
- ✓ Passkey intelligence to drive adoption
- √ Highest adoption = highest cost savings



10x higher passkey adoption compared to DIY



# III. WebAuthn / Passkey know-how

- ✓ Built +3 years to create the most user-centric passkey solution
- ✓ Solves all edge cases: compatibility across OS & browsers (+versions)
- √ 100% passkey solution (no 80/20 gaps or issues)



**Best passkey UX** saves IT support costs



# IV. Risk-averse passkey rollout

- ✓ Know-how in product, tech, security & compliance (+banking auth)
- ✓ Successful rollouts without user confusion
- ✓ Avoid user lockouts & increased support requests



**Risk-free rollout.** No surprises, no failed logins



# V. Login observability & optimization

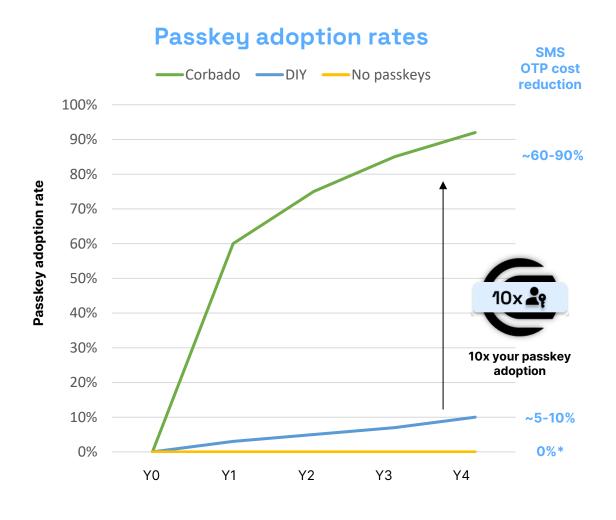
- ✓ Predict passkey adoption & login rates
- ✓ Clear ROI calculation
- ✓ Process mining of login behavior
- ✓ Support of 100+ OS & browser (+versions) combinations



**Full transparency** to understand user flows

### 5. Why Corbado?

# Corbado saves you money from day 1 and has a ROI in <12 months



# **Business impact with Corbado**

+90% passkey adoption

<12 months

ROI

**100%** phishing-resistant

**70%**Lower operational costs

**4x** Faster logins

**75%** Faster time-to-market









# Corbado successfully deployed passkeys to almost 5m VicRoads users



# **Customer Success Story: VicRoads**



#### **VicRoads**

- Vehicle registration and driver licensing authority in Victoria, Australia.
- Registers +6m vehicles annually and licenses +5m million drivers.
- Web platform and two native iOS / Android apps

Country: Australia

**Industry:** Government

### Challenge

#### **Expensive & suboptimal UX with SMS MFA**

- Traditional passwords & SMS OTPs led to high costs & provided a suboptimal user experience
- High adoption of passkeys needed to justify investment
- Needed seamless integration with existing CIAM without user migration
- Locality of user data in Australia

#### **Solution**

#### Corbado's no-risk, passkey-first auth

- Integrated passkeys on top of existing CIAM – no user data migration required
- Dedicated AWS instance in Australia
- Passkey-first solution with fallbacks for non-passkey-ready devices
- Phased rollout starting with small share of devices and continuously increasing it
- Passkey-optimized, identifier-first approach

#### Results

#### High passkey adoption & SMS savings

- 50% passkey adoption within weeks industry-leading rates
- Phishing-resistant, customized login experience for every users
- Significant lower SMS OTP costs in weeks
- Rollout without any additional passkeyrelated customer support case



6. Start your Passkey Journey

# 6. Start your Passkey Journey



# We provide you a customized passkey solution that meets your goals







We help you 10x your passkey adoption rate

At Corbado, we are dedicated to revolutionizing user authentication with passkeys that enhance user experience, increase security and boost conversion rates.

For more information, visit us at <a href="https://www.corbado.com">www.corbado.com/blog</a> or read our blog <a href="https://www.corbado.com">www.corbado.com</a>/blog



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